



Customer Solutions Specialist Job Listing

Industry

Real Estate Education

Employment Type

Full-time

Job Listing Details

We are here to do good and do well!

Please do your research on the company and know this is something you'd like to be a part of. We truly value teamwork and building each other up for success.

Not recommended for those new to sales.

Software we utilize regularly: Google, Zoom, Infusionsoft, GoHighLevel, and Aircall.

This position provides an opportunity to earn between \$3,000-12,000/month. There is no cap to potential earnings.

We are looking for applicants that are passionate about what we do!

We are looking to bring someone on board within the next week who is fully committed to our company, long term.

This is a 1099 position, there is one full week of onboarding/training before calls are assigned

Base salary is \$1,000.00 per month plus commission. Commissions are calculated on a tier structure, beginning at 10% of sale price. Products are between \$997.00 - \$4,997.00.

Minimum expectation of sales per month is \$35,000.00 worth of products. Minimum expectation of calls per week is 50 (split between booked discovery calls, cold outbound calls, and followup leads).

Hours are semi flexible; will need to work between the hours of 7:00am and 7:00pm PST

REQUIREMENT FOR THIS POSITION: Applicant must be able to take calls in the afternoons, between 2:00pm and 4:00pm PST

Average booked Discovery Calls per week is between 30 and 65. Discovery Call appointments are booked for you. Confirmation and follow up is required for each scheduled appointment.

Additional Expectations:

This position takes scheduled incoming leads that have book appointments. Leads are also contacted in order to close sales that have been curated from lead gen and other events.

Applicants are expected to show up and close!

Calls are approximately 30 minutes each and are expected to be closed within that time frame.

We have a really great team, great attitudes, and even better a life changing education in the senior living industry!